

AMESBURY BRADFORD ON AVON CALNE CHIPPENHAM CORSHAM DEVIZES DOWNTON MALMESBURY
MARLBOROUGH MELKSHAM MERE PEWSEY SALISBURY TIDWORTH TISBURY TROWBRIDGE WARMINSTER
WESTBURY WILTON WOOTTON BASSETT WILTSHIRE'S COMMUNITY AREAS

BMP

Business Management Programme

What is the BMP?

- A major transformation of the way we conduct business in the following areas:

- Finance/budget man
- Procurement
- HR & Payroll
- Reporting
- Performance man

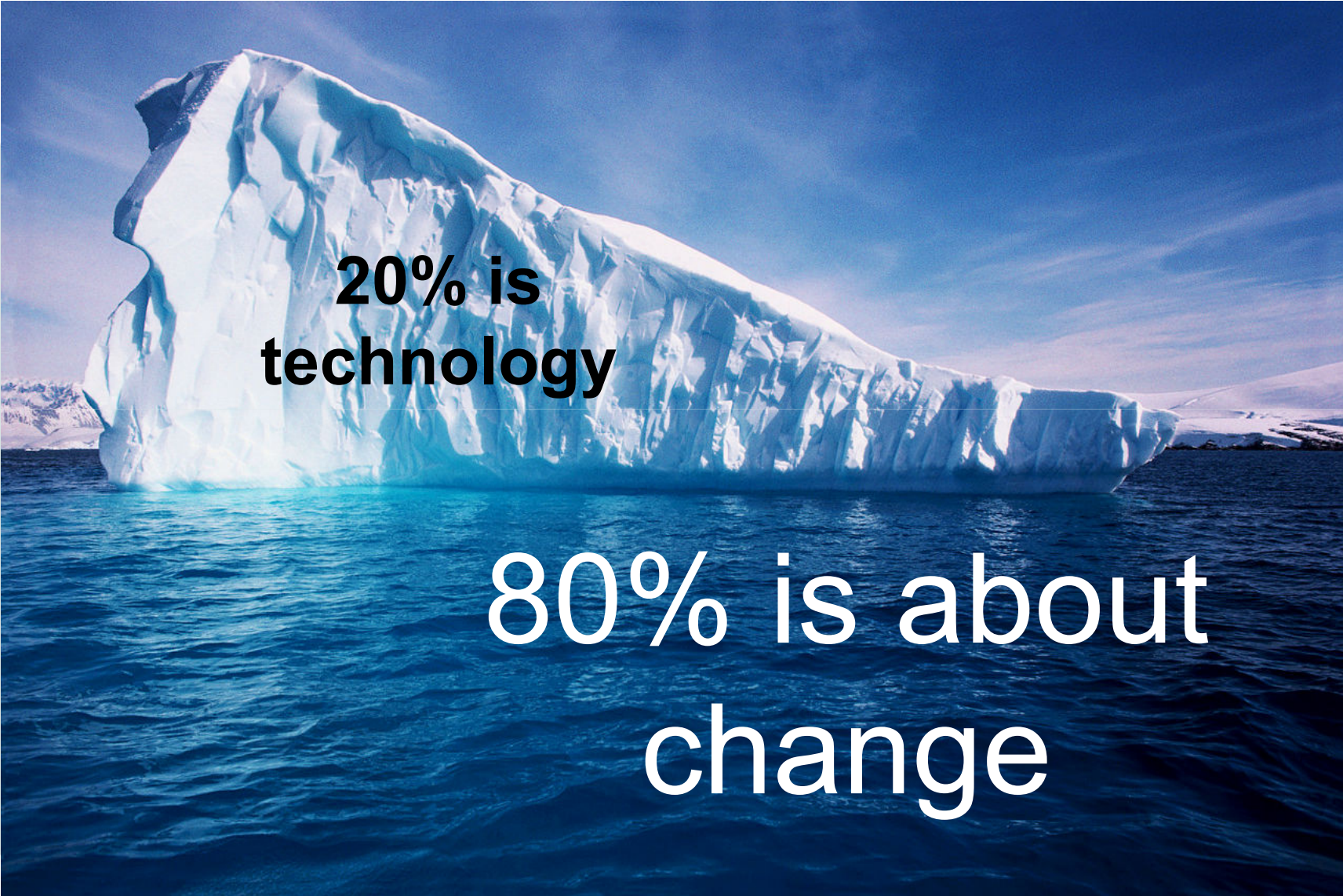
- Cross cutting review of business processes
- Standardising to improve efficiency
- Providing the tools to manage better

Enabling a major step change in the way the unitary authority will operate core business functions

Why change?

- Support and use of existing systems is patchy
- Interim solutions become permanent
- We all do the same thing - but differently
- No system to provide commitment accounting
- Spreadsheet culture is rife
- Paper based procurement – no control
- Inconsistent data & management information
- Reporting is not real-time and is labour intensive
- Lack of an effective business system results in missed opportunities for improving efficiency

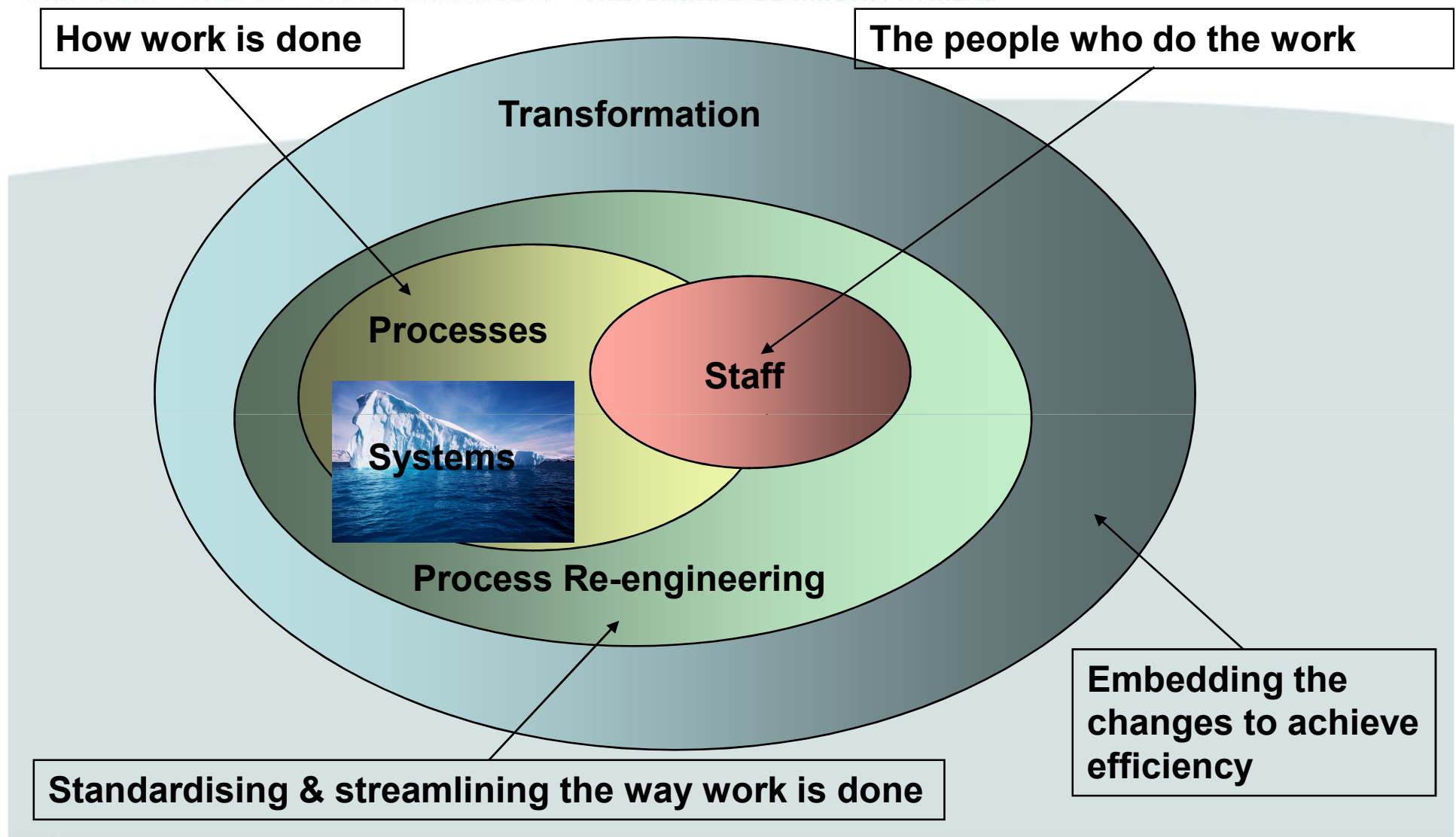
The Challenge

A large iceberg floats in a deep blue sea under a clear sky. The visible tip of the iceberg is jagged and white, while the much larger, submerged part is also white but mostly hidden beneath the dark blue water. This visual metaphor represents the 20% technology vs 80% change challenge.

**20% is
technology**

**80% is about
change**

BMP Scope



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WIDENHAM WILTON WINDSOR WINDYBASS

Who else has done a BMP ?

43 other Authorities including



Advice from other Councils

- **Must** have vision, support and understanding from Executive Board and Members
- Will only be successful if implemented as a true transformation programme
- Delegate policy decisions to programme team in order to streamline implementation
- Get the **best** & sufficient staff into the programme team (at least 25 FTE's)

Advice from other Councils

- Adopt & gain acceptance of generic processes, using a standard (Vanilla) implementation
- Ensure full engagement with all stakeholders
- Communication is a key to success
- Baseline and then measure benefit realisation
- Work in partnership with supplier to deliver success

Where are we?

■ Procurement

- 2 suppliers shortlisted – CapGemini & LogicaCMG
- Invitation to Submit Final Tender – recently issued
- Final tender responses due 21/01/08
- Evaluation Period 22/01/08 – 31/01/08
- Cabinet approval for preferred bidder 11/02/08
- Contract Signature end Feb 08

Evaluation Team

Representation from these areas :-

- BMP Team Members
- BMP External Advisors
- Senior Management
- District Council Representatives
- WCC Change Champions
- Business Specialist - Functional Representatives

District Council Evaluators /Change Champions

- North Wilts
Pete Barnett – Head of ICT
- West Wilts
Ian Jamieson – Head of Financial Services
- Kennet
Nicola Ratcliffe – Information Services Manager
- Salisbury
Helen Frances – Head of Customer Service

Implementing the BMP – What else will be involved?

- Additional district & county resources will be required to deliver the programme
 - Additional staff (100+) will need to attend workshops
 - Training team – 4+ full time trainers for 4 months
 - Classroom training for over 500 staff
 - Computer based training for over 4000+ staff
- Facilities being set up in East Wing , County Hall to accommodate a joint project team of 55 people
- Space for workshop & training sessions

What will it look like? – Procurement

All purchases will be controlled through a single system, single input, using a standard process

- Provide commitment accounting & reporting
- Scheme of delegation for Purchase Order authorisation
- Workflow will reduce paperwork and increase control
- Off-contract procurement eliminated
- Rationalisation of suppliers, better contract management
- Catalogues established for goods and services
- Electronic receipting and invoice reconciliation

What will it look like? – Finance

All aspects of financial management dealt with in a single integrated system

- Fully integrated with procurement module
- Commitment accounting
 - Purchasing activity reflected in budgets, in real time
- Budget modelling, setting and profiling
- Budget monitoring and management
- Budget drill-down and reporting
- Standardised cost centre approach and subjective codes

What will it look like? – HR & Payroll

HR & Payroll - parts of a single integrated system

- Payroll linked directly to HR & finance modules
- Full staff lifecycle management using standard processes
- Improved post management facilities – for planning
- Improved data integrity as information only input once
- Real time management reports on absence, leave etc
- Improved productivity through reduction in administrative tasks and availability of better management information
- Self service facilities for managers & staff

Linkages with 'Towards One Council'

- Both programmes are transformational
- BMP is scaleable to meet the needs of a Unitary Council
- The BMP implementation partner will help orchestrate combined transformational activities

Key Messages

- BMP delivery will be hugely challenging
- Must have high level commitment & support
- The unitary authority will need industry strength business processes
- Transformation is the only way forward
- Significant benefits if we do it right
- Opportunity to make a massive step change