

## Revenue Projections

The figures set out below are subject to a final site inspection, approval by the site owner and contract specification and duration.

All calculations are based on our rate card price of £10.00 per T-Board installed.

Values in blue are the expected generated revenue over the period of the contract.

Contract Duration - Years			1	3	5	7	10
Site	Bays	Occupancy <sup>2</sup>	(15%) <sup>3</sup>	(17.5%)	(20%)	(22.5%)	(25%)
Emery Gate	342	60%	£16,006	£56,020	£106,704	£168,059	£266,760
Calne (Sainsburys)	100	80%	£6,240	£21,840	£41,600	£65,520	£104,000
Calne (Town Centre)	120	80%	£7,488	£26,208	£49,920	£78,624	£124,800
Corsham	118	80%	£7,363	£25,771	£49,088	£77,314	£122,720
Wootton Bassett	200	80%	£12,480	£43,680	£83,200	£131,040	£208,000
<b>Total Contract Value</b>			<b>£49,577</b>	<b>£173,519</b>	<b>£330,512</b>	<b>£520,556</b>	<b>£826,280</b>

<sup>2</sup> The percentage of bays that are able to host a T-Board

<sup>3</sup> Percentage revenue split and is dependant on the duration of the contract

