

**SALISBURY DISTRICT COUNCIL**  
**SPECIAL DELEGATION PROCEDURE**

Cllr

For your approval &  
return to DSU

For Information

PORTFOLIO CONCERNED: **ENVIRONMENT & TRANSPORT**

FROM: **N Darbyshire** SERVICE UNIT: **Environmental Services**

DATE: **13<sup>th</sup> January 2004**

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**Proposal – That Standing Orders relating to Contract Regulations be waived in order to permit the Council to purchase two Refuse Collection Vehicles, as replacements for two end-of-lease vehicles, from our existing RCV supplier, Dennis Eagle.**

**Background**

1. Environmental Services fleet of Refuse Collection Vehicles consists of 17 Heavy Goods compaction vehicles of varying size and capacity. The vehicles are used for the collection of both domestic waste and salvage (paper and cardboard).
2. SDC acquires its vehicles using operating leases. At the end of the given leasing period, an extension can be agreed or the vehicle is returned to the lease company. The leases on two refuse vehicles expire in July 2004 and, due to the age and condition of the vehicles, both will be returned to the lease company.
3. There are two main features to a Refuse Collection Vehicle, the chassis and the body, each representing approximately half of the overall cost. Manufacturers specialise in either the chassis or body. There are a large number of combinations as almost any RCV body will fit to almost any RCV chassis. Dennis Eagle are the only manufacturers of both the chassis and the body i.e. the only supplier of a whole RCV. This puts them in a unique position within the market.
4. Some 8 years ago, the decision was made to standardise the RCV fleet using Dennis Eagle as the preferred supplier. At that time, detailed analysis of vehicles and suppliers was undertaken looking at issues such as reliability, suitability of the vehicles for our district, operator comfort and safety, after-sales service, unit costs etc. Dennis Eagle were selected as our preferred supplier following this analysis. Over the years, as and when vehicles have needed replacing, Dennis Eagle have supplied to the position that we now have a standardised RCV fleet.
5. Having a single supplier has lead to tremendous benefits for the drivers and loaders who operate the vehicles each day and for the in-house Workshops who service and maintain the fleet.
6. The two end-of-lease Dennis Eagle vehicles are to be replaced with two of the same size and payload. The specification of the vehicles is much improved with more advanced standard features and optional extras. A feature of particular importance on the new vehicles will be factory-fitted on-board weighing equipment which will reduce the risk of vehicle over-loading (an offence currently being rigorously monitored and enforced by the Police and the Vehicle and Operator Services Agency – VOSA the new Government agency replacing the old Vehicle Inspectorate and the Traffic Area Networks). Weighing equipment can already be found on 9 of the RCV's in the fleet.
7. Also included in the specification for the new vehicles is the factory-fitting of an Eminox Particulate trap to minimise emissions. The vehicles are already driven by a Euro III type engine and will be run on Ultra-Low Sulphur diesel. The new vehicles will therefore contribute to the overall objective of reducing fleet vehicle emission levels.

8. Quotations have been sought from several other manufacturers who could provide suitable vehicles for our type of collection and geography within the District. The following gives an indication of the variety of vehicles and similarity of costs (all prices quoted are inclusive of provisional discounts) :

- Dennis Chassis with Vulture Body £121,000
- Dennis Chassis with Norba Body £123,000
- Mercedes Chassis with Dennis Body £129,000
- Dennis Chassis with Dennis Body £125,000

9. Orders for vehicles must be placed with the manufacturer by mid-January 2004 to ensure delivery by the beginning of July 2004.
10. There are no financial implications as the lease cost and annual operating budgets will be transferred from the outgoing vehicles.
11. To enjoy the continued benefits of a standardised fleet from a leading supplier, it is recommended that Standing Orders relating to Contract Regulations be waived and an order be placed with Dennis Eagle for the two RCV's.

(Please tick relevant box)

IMPLICATIONS	OFFICER	COMMENTS (incl)	NONE	NOT APPLICABLE
Legal	S Tovey	I am happy with this		
Financial	A Osborne	Leasing costs within existing budgets		
Personnel		None		
Environmental		Contained in report		

Co-ordinated with \_\_\_\_\_ Officer (s) \_\_\_\_\_ Unit s) \_\_\_\_\_

**APPROVED :**

Leader : ..... Portfolio Holder : .....

Copy to: Chairman & Vice-Chairman of relevant Scrutiny Panel

**SALISBURY DISTRICT COUNCIL**  
**SPECIAL DELEGATION PROCEDURE**

Cllr

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return to DSU

For Information

**COMMITTEE: CABINET**

**FROM: N Darbyshire SERVICE UNIT : Environmental Services**

**DATE: 6<sup>th</sup> April 2004**

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**Proposal – That Standing Orders relating to Contract Regulations be waived in order to permit the Council to purchase a Refuse Collection Vehicle, as a replacement for an end-of-life RCV, from our existing RCV supplier, Dennis Eagle.**

**Background**

1. Environmental Services fleet of Refuse Collection Vehicles consists of 17 Heavy Goods compaction vehicles of varying size and capacity. The vehicles are used for the collection of both domestic waste and salvage (paper and cardboard).
2. The vehicle to be replaced is the oldest RCV on the fleet and has been in service for 14 years. Operating, repair, and maintenance costs are now exceeding viable levels, there are concerns over emissions levels, and due to the lack of technology it is prone to overloading its gross vehicle weight. It has reached the end of its serviceable life and must be replaced.
3. Some 8 years ago, the decision was made to standardise the RCV fleet using Dennis Eagle as the preferred supplier. At that time, detailed analysis of vehicles and suppliers was undertaken looking at issues such as reliability, suitability of the vehicles for our district, operator comfort and safety, after-sales service, unit costs etc. Dennis Eagle were selected as our preferred supplier following this analysis. Over the years, as and when vehicles have needed replacing, Dennis Eagle have supplied to the position that we now have a standardised RCV fleet.
4. Having a single supplier has lead to tremendous benefits for the drivers and loaders who operate the vehicles each day and for the in-house Workshops who service and maintain the fleet.
5. The end-of-life vehicle will be replaced with a narrow-bodied, greater payload version which is ideally suited to our rural operations. We already have 7 of these vehicles in service and they have proved far more versatile and appropriate for the District than the standard width vehicles available. The overall specification of the vehicles is much improved with more advanced standard features and optional extras. A feature of particular importance on the new vehicles will be factory-fitted on-board weighing equipment which will reduce the risk of vehicle overloading (an offence currently being rigorously monitored and enforced by the Police and the Vehicle and Operator Services Agency – VOSA the new Government agency replacing the old Vehicle Inspectorate and the Traffic Area Networks). Weighing equipment can already be found on 10 of the RCV's in the fleet.
6. Also included in the specification for the new vehicle is the factory-fitting of an Eminox Particulate trap to minimise emissions. The vehicles are already driven by a Euro III type engine and will be run on Ultra-Low Sulphur diesel. The new vehicle will therefore contribute to the overall objective of reducing fleet vehicle emission levels.
7. Market testing of the RCV market was carried out in January 2004 as part of the replacement procedure for the previous 2 vehicles. Costs established at that point are still appropriate now

and the Dennis Eagle vehicles continue to represent the most economically advantageous option.

8. There are no financial implications as the lease cost and annual operating budgets will be transferred from the outgoing vehicle.
9. To enjoy the continued benefits of a standardised fleet from a leading supplier, it is recommended that Standing Orders relating to Contract Regulations be waived and an order be placed with Dennis Eagle for the new RCV.

(Please tick relevant box)

IMPLICATIONS	OFFICER	COMMENTS (incl)	NONE	NOT APPLICABLE
Legal	J Crawford	I am happy with this		
Financial	M Tiller	Leasing costs within existing budgets		
Personnel		None		
Environmental		Contained in report		

Co-ordinated with John Crawford Officer (s) Head of Legal & Property Services  
Matthew Tiller Financial Services

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**APPROVED:**

Leader: ..... Portfolio Holder: .....

Copy to: Chairman and Vice-Chairman of Environment & Scrutiny Panel